

The White Book

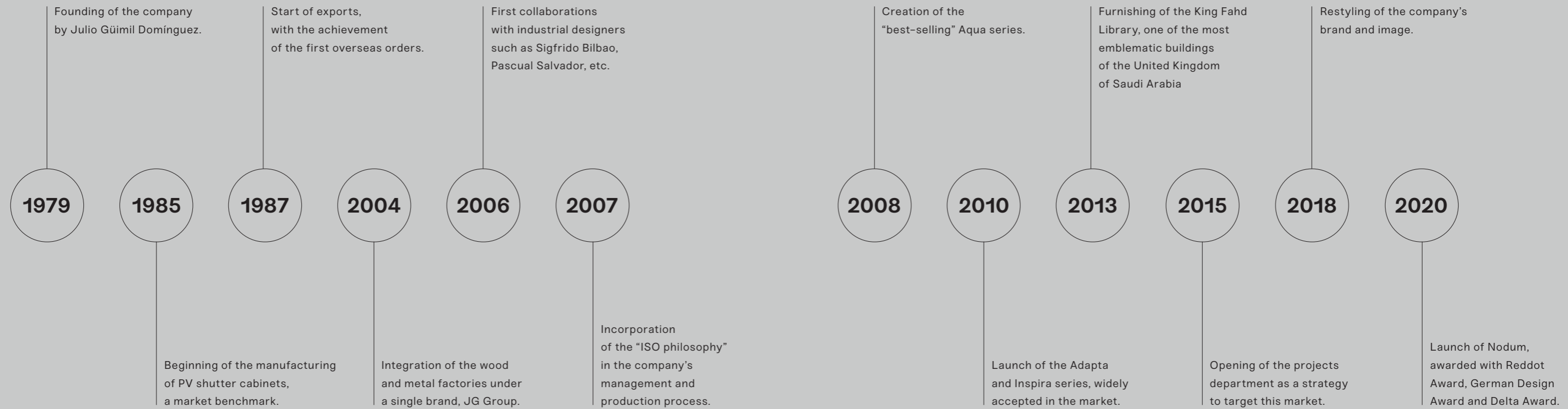


The white book_

This catalogue includes the main characteristics of our personality, a small sample of differential factors that make us unique and valued with the loyalty of our customers.

The objective is to briefly and inspiringly introduce ourselves to Architects, Interior Designers and Projectors, in order to be rewarded with their trust.

Our milestones_



Winité

Made in Barcelona, Design Hub_

We are a centre for the design, production and sale of furniture for office, community and contract environments, all located in the same office in the metropolitan area of Barcelona since 1979.

5-year guarantee

We offer a 5-year guarantee on all the company's products, as part of our commitment to quality and sustainability.



Problem solvers_

Our delegates are experts in office equipment and are aligned with the context of design, architecture and trends, which allows them to offer advice to their clients throughout the process, resolving any questions or difficulties in the project.

O W L B
M - O S
R P r
L E S

PRO-
BLEM
SOL-
VERS



Storage lovers_

Historically considered the best manufacturer of metal cabinets on the market, a specialisation that has allowed us to create and develop a new space organization system.

WOM® “Well Organization Method”



WOM® Well Organization Method

by Ovicuo Design

It is a method developed to interpret the organization of the workspace centred **on people** and their routines, in relation to the objects with which they live and the way of organizing them.

far

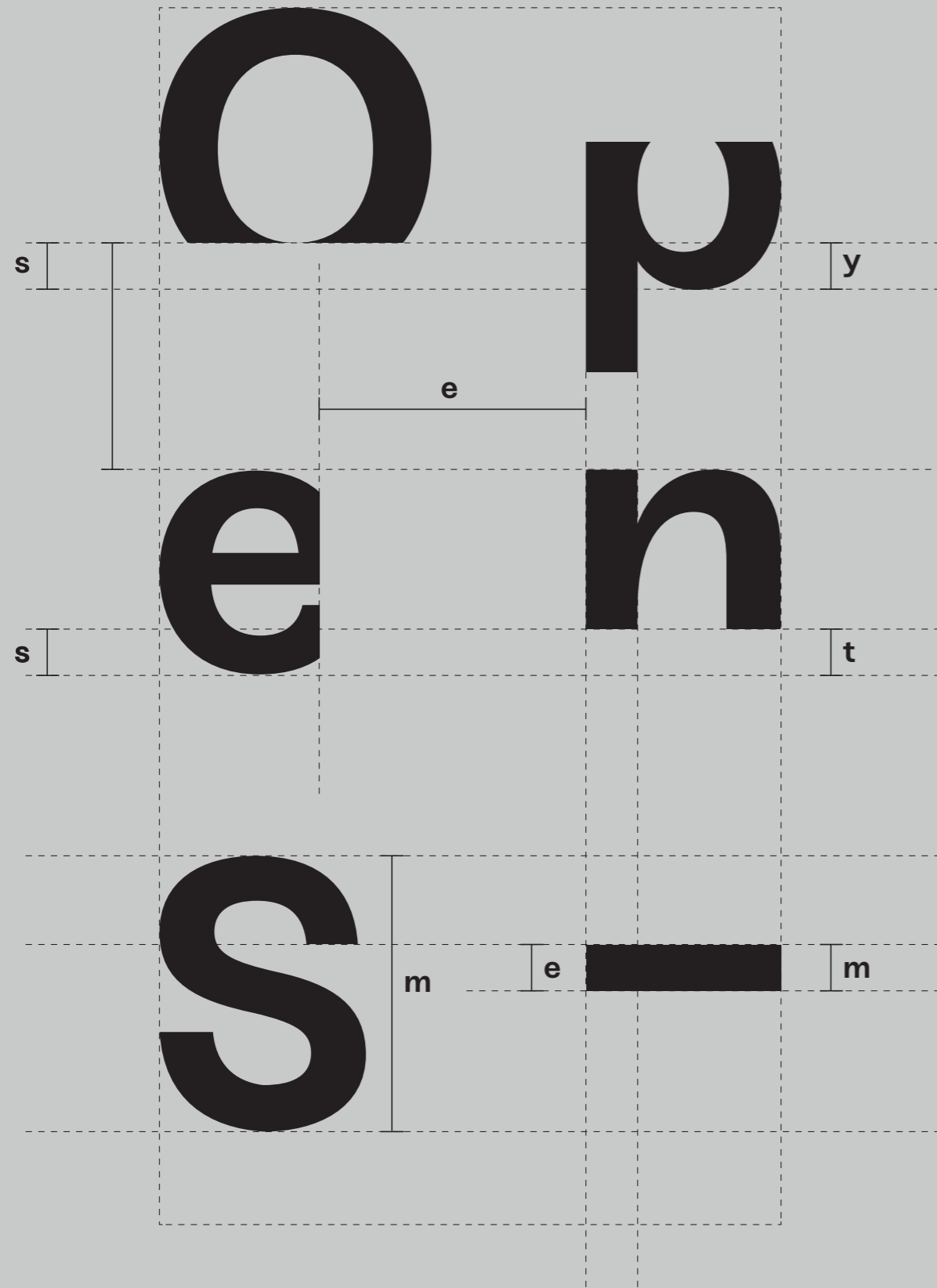
private public



near

WOM®

It takes into account all the objects that are in the office, grouping them by different volumes, by type of use and proximity in relation to users.



Open systems_

The vast majority of our products have been designed to meet the requirements to satisfy any order, thanks to the possibilities of customization.

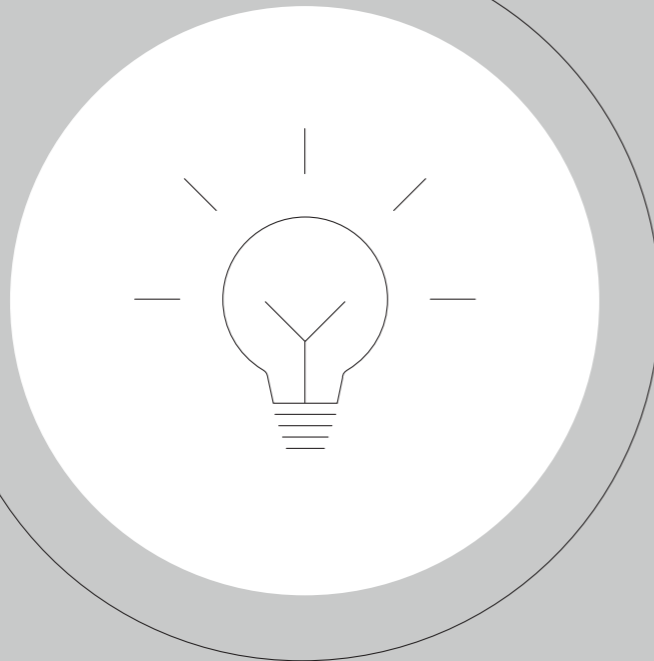
In this way, our clients can **present unique solutions** for each project, with all the quality and deadline standards that we can offer as manufacturers.

Method_

idea

“IT ALL STARTS WITH A CLIENT’S IDEA THAT IS SHARED WITH US IN ORDER TO OBTAIN A FIRST EVALUATION.”

1



2 Sole interlocutor

Our sales team is made up of product specialists who accompany the project in all its phases. In this way, a single interlocutor offers follow-up and solutions throughout the process, coordinating:

- **Technical office**, knowledge about industrialisation and processes required by each project.
- **Projects**, coordination of all the elements involved in the order.
- **CSD (Customer Service Department)**, multilingual telephone service throughout the process.
- **Virtual image**, rendering of the defined implementation.



3 Improvement and validation

This is the phase in which we can bring more value to the project:

- **Exchange**, we analyse product alternatives, reviewing with our client the conditions of the project.
- **Plans**, we accommodate the idea to our products, respecting the original idea.
- **Solutions**, we share new solutions, contributing our knowledge of the product and productive capacity.
- **Validation**, approval by the client of the solution presented.



4 Prototype

In complex projects, we carry out an internal prototype to verify all the elements, and verify that the agreed solution is viable.

- **Quality**, checking of all products.
- **Price**, cost review.
- **Assembly**, assembly check to verify processes and offer improvements.



5 Production

Industrial manufacturing under the "just in time" model, designed for short series and custom orders, both for laminated and metal products.



6 Delivery and after sale service

Customised projects_

Habitat / Valencia



Cerezo / Toulouse



TotalEnergies / Qatar



Congreso Santiago de Querétaro
México

Adapta Plus projects_

Aromas & fragancias / Barcelona



Sagardoy Abogados / Barcelona



Coatresa / Barcelona



King Fahad National Library
Saudi Arabia

60/40 projects_

Showroom diseño / Madrid



Tekman / Barcelona



ReDefine / Barcelona

Showroom diseño / Madrid



Nodum projects_

Magic Box / Barcelona



NetWorkia / Madrid

Magic Box / Barcelona



Joy-in projects_

ReDefine / Barcelona



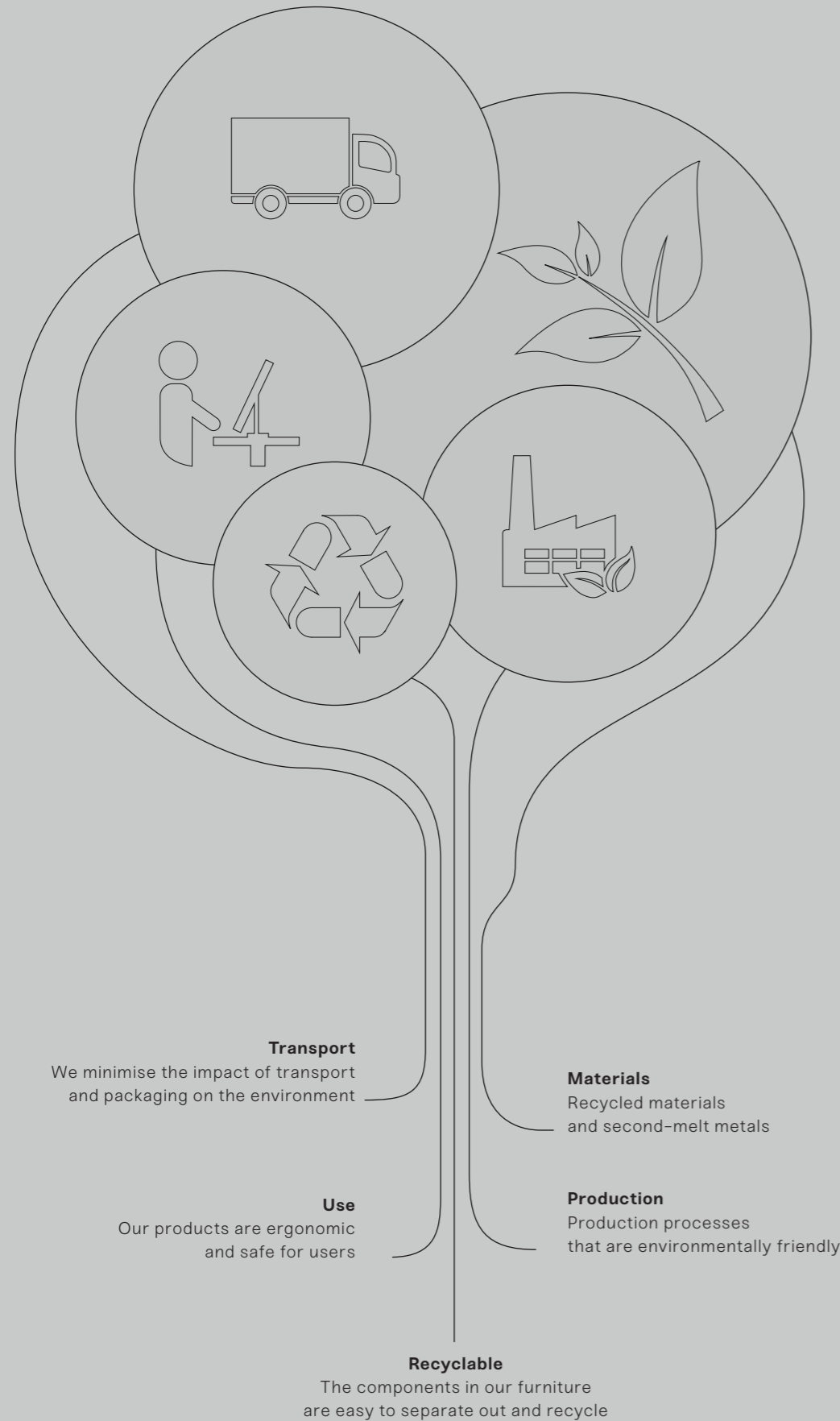
Sacoel / Barcelona



ReDefine / Barcelona

Sustainability_

Good environmental practices



Sistema de Gestión
ISO 9001:2015
ISO 14001:2015
ISO 14006:2011
www.tuv.com
ID 1100008125

Our company has had the quality certification **ISO 9001** and **TECNALIA** for years, which verifies and standardizes raw material and compliance with European norms applicable to office furniture. Regarding to environmental policy, our company has implemented and certified all the measures contained in the **ISO 14001** and **ISO 14006**.

Compliance with these standards facilitates obtaining **LEED** points with our products.

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